



ANNUAL REPORT 2021



TABLE OF CONTENTS

U	4	

Letter from the President 2021 Impact by the Numbers





Judge Baker Children's Center



Our Impact

Financial Report

20

Board of Directors



Advisory Board

Cultural Diversity & Inclusion Committee

23

Donors

LETTER FROM THE PRESIDENT

Dear Friends,

There are plenty of days, over 12 years of days, that can be really, really sad and exhausting. Emma, Alyson and Katie brought us so much life and happiness. Their absences can be too much to comprehend at times and hard to explain.

But our Self-Esteem Rising programs give us a reason to celebrate. When you watch a Beautiful Me group, you can see what my girls added to the world. Their joy, their energy, their laughter. Gaining confidence and building relationships in community that gives way more than it could ever take.

Thank you for what you've given Jackie, my girls, and me. Thank you for believing in what we are doing here at the foundation and for having hope with us that tomorrow is a little better than today. You all have let us create so much good out of pain. We will always be grateful for you all.

I want to thank Jackie for always making her girls proud. She gets up every day and finds a way to have fun, to laugh, and to move forward. I am exceptionally proud of her for fighting harder than anyone I've ever met. We can all learn from watching Jackie.

Thank you for supporting the Hance Family Foundation this year and every other year you've been with us. Over 120,000 Self-Esteem Rising graduates so far is pretty great. Let's stick together for the next year and watch our impact grow even larger.

In Gratitude, Warren Hance



Warren, Jackie, Emma, Alyson & Katie Hance

2021 IMPACT BY THE NUMBERS:



895

Beautiful Me teachers trained



4,600

Beautiful Me participants





34,909

Self-Esteem Rising graduates



162 Raising a Beautiful Child participants

ONLINE PRESENCE:



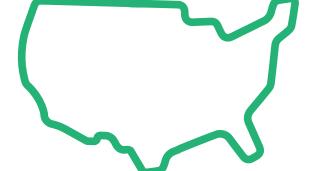
29,077

downloads of our social-emotional learning lesson plans and activities online

SELF-ESTEEM RISING HAS BEEN TO:



14 countries around the world



38

states across the country

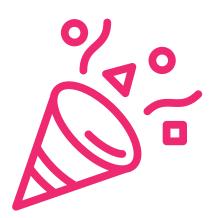




days a year



12 years consecutively



122,197 all-time participants



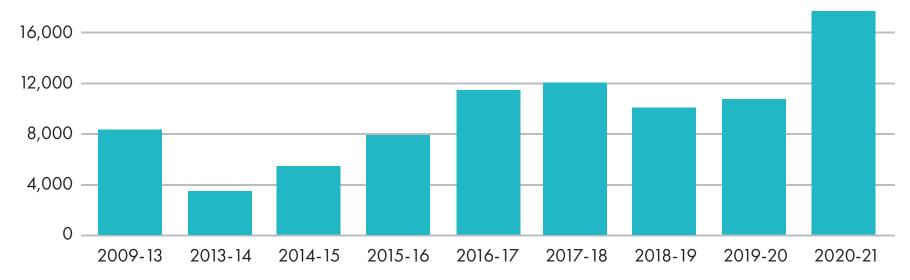
days a week

SELF-ESTEEM RISING PARTICIPANT DATA

Year:	Number of participants:
2009-13	8,264
2013-14	3,683
2014-15	5,317
2015-16	7,958
2016-17	11,724
2017-18	12,085
2018-19	10,740
2019-20	11,071
2020-21	16,866



Self-Esteem Rising participants by school year



JUDGE BAKER CHILDREN'S CENTER

The Hance Family Foundation proudly committed to a rigorous evaluation of the effectiveness of our own Beautiful Me Teacher Training and curriculum performed by Judge Baker Children's Center, a Harvard Medical School affiliate. The Judge Baker Children's Center research team collected both qualitative and quantitative data to examine primary outcome domains, including: 1) **self-talk**, 2) **self-esteem**, 3) **self-perception**, 4) **self-worth**, 5) **body image**, and 6) **social relationships**. Beautiful Me is now research-based and proven to enhance girls' self-esteem and social-emotional functioning. Developing and improving relationships with others, speaking up and participating, and a greater sense of confidence were the most frequently shared impacts of Beautiful Me.



As a result of this research, the HFF developed a rigorous training curriculum that ensures a high quality of program delivery. Our improved training process results in fidelity to our carefully curated Beautiful Me workshop.





HARVARD MEDICAL SCHOOL

After taking part in Beautiful Me, focus group participants...

- experienced a **significant increase in self-esteem** on the Rosenberg Self-Esteem Scale.
- significantly improved their perspectives of their physical appearance.
- demonstrated significantly improved social and emotional competency on the WCSD-SECA.
- highlight that a sense of belonging, connection and acceptance arose in the group.
- shared that they felt more **confident**.

Teachers and facilitators...

- described the participants **embracing their own uniqueness** and engaging with others more.
- noticed behavioral changes in the classroom, such as students **speaking up more in class** and generally participating more.
- explained that the program had supported girls in **getting along better with others**, including being more respectful, taking others' perspectives into consideration, being encouraging and supportive to others and helping others.
- expressed that the participants were more outgoing and shared several instances of participants **making new friends**.
- shared that they saw increased levels of self-awareness and self-reflection among the participants, core program objectives.
- indicated that participants were noticeably more confident.

Parents and caregivers...

• reported increases in the frequency of **positive behaviors** related to Beautiful Me objectives, including noting that their daughters seemed more confident than before.

"For me, the most meaningful part of [Beautiful Me] was getting to share my ideas and experiences with the other participants and getting to hear theirs. It helped me learn so many things about other people and I am incredibly grateful for the opportunity. It also helped me realize that I am not alone in the things I am going through, and that other people are going through the same or similar things. The experience of listening to and sharing stories and ideas with my peers has been one of the most memorable and impactful parts of my life."

Estella, 14

Self-Esteem Rising Ambassador New York, NY

"Being able to see and hear personal compliments to me made me feel even more special because it created an intimate space among the participants. A space where I felt valued and appreciated for who I am in this world. It was beautiful!"

Ciara, 14

Self-Esteem Rising Ambassador Long Beach, NY



"Thank you so much for such a heartwarming experience! We feel grateful to the Hance Family Foundation for providing a safe space where all of us could open up and get to know one another on a different level. You inspired respect, compassion, and most importantly, you boosted our self-esteem!"

Cecilia Venosta-Wiygul, President

Center for the Women of New York | Queens, NY

"Even at 41 years old, I carry Emma, Alyson and Katie with me. These girls are changing the world and they are going to change the girls at my school."

Kathryn Maestri, Social Worker William Floyd Middle School | Moriches, NY

"Confidence Club members wrote down positive affirmations, planted them with flowers and will nurture them and watch them grow. Their confidence will blossom with their flowers!"

Andrea Horowitz, Assistant Principal Thomas J. Lahey Elementary School | Greenlawn, NY



"Our group really needed what you brought to us and out of us. I have my compliment box on my desk now, and I know it's going to help me when I'm feeling less than confident."

Karen Codd, Community Wellness Coordinator Jamaica Hospital Medical Center Jamaica, NY

"As a leader of a school, it has been such a joy to partner with the Hance Family Foundation! The work that they support for children in school communities is unparalleled. In addition, the fact that they are making a concerted effort to address diversity and cultural inclusion within their programs is so critical to what our children need right now. I am thankful for the passion and commitment of the HFF team!"

Ayanna Greenidge, Principal PS/IS 266Q Bellerose, NY



"I am getting such great feedback from the girls that attend Beautiful Me with me. It's such a great way to reach students that wouldn't typically be recommended for social work services. I've really been able to build such strong relationships with these girls, their parents and their teachers from them being in the program. I am so grateful to facilitate Beautiful Me at my school."

Michelle Maloney, Social Worker

Tangier Smith Elementary School | Mastic Beach, NY

"I was truly touched by the whole experience. My mind was racing with all the groups of people I want to introduce this program to: my students, my book club, my cousins, my daughter and her friends!"

Nancy Robson, 4th Grade Teacher PS 13Q | Elmhurst, NY

"We found that so many of our students who already went through the program last year want to do it again this year! It's wonderful."

Sally Keiser, Social Worker Lido Elementary School | Lido Beach, NY





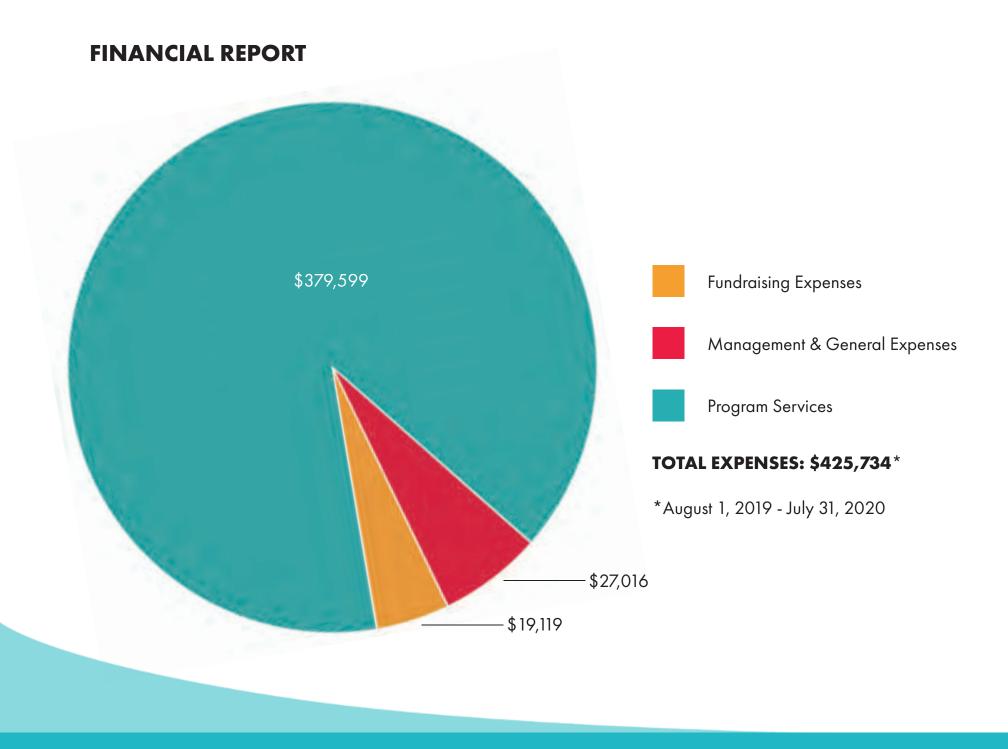
"Beautiful Me helped my girls, now 19 and 23, see their inner beauty at a time in each of their lives when they could not always see the best in themselves. For me, the HFF has given me an opportunity to honor Emma, Alyson and Katie, my friends' daughters, through service to others. Year after year, I am grateful for the opportunities to participate in service through the HFF."

Jennifer Stewart, Resource Teacher David Paterson Elementary School | Hempstead, NY

"My school has collaborated with the HFF for over ten years. They are committed to providing support to our East Harlem community through their invaluable programs and holiday toy drive. Their volunteers come to our school every year for an unforgettable holiday celebration with hundreds of gifts they donate to our families in need. Our students have also benefited from the Beautiful Me program. We are so grateful for the tremendous contribution they have made to our community!"

Celeste Garson, Social Worker PS 146 | Harlem, NY







BOARD OF DIRECTORS

CO-PRESIDENTS:

Warren J. Hance, Jr., SRA WJH Appraisal Services, Inc.

Jackie A. Hance

EXECUTIVE BOARD MEMBERS:

Bradley Katinas Jefferies, LLC

Douglas Hayden, Esq. Wright Risk Management

James Gill Cox Automotive

Kerry Connolly Freelance Print Producer

Kate Tuffy, MS Ed., BCBA Changing Behavior, Inc. John Power Con-Kel Landscaping, Inc.

Lynn Pombonyo, Ed. D. Floral Park-Bellerose School District, retired

Mark Herbrich, PT, MA, CEEAA AgeWell Physical Therapy & Wellness

Dianne Heggie Council of Family & Child Caring Agencies, retired

David Hance, Master Sgt. United States Air Force, retired

Caitie McCabe The Walt Disney Company Mama Photo School

EMERITUS BOARD MEMBERS:

Robert C. Votruba, CFS, MBA, Ph.D National Financial Network

EXECUTIVE DIRECTOR:

Racquel Chariah

ADVISORY BOARD

Sophia Brivio Katie Geraghty Joe Pelletiere Sharon Weiss Andrew Scerbo Kerry Boyle Basia Wood Kathryn Zeppieri Mike Mathis Laura Bressmer Ayanna Greenidge Peter Regina Denise Hayden Rosemary Wagner Courtney Hance Karen Phannemiller Shanthy Hughes Judy LaRocca

Terry Miccio Geralyn Corcoran Kerrie Murray

CULTURAL DIVERSITY & INCLUSION COMMITTEE

Dianne Heggie Emily Marino Joanne Centeno Kathy Wong Diane Cantave Carla Maurer Racquel Chariah Farah Ahmad Ayanna Greenidge Nilda Hofmann Andrea Horowitz Jasia Mirza Whitney Walton Tasharni Harris Shanthy Hughes Jane Helfman Joanne Wolfring Suzanne Eng Madeline Velez A. Nedgé Antoine Marissa Terry Terry Miccio



Top Ambassadors \$20,000+

The Brivio Family Jefferies, LLC Lynch and Associates Virginia B. Toulmin Foundation

Emma, Alyson & Katie's Crew \$10,000 - \$19,999

Argyros Family Foundation Bruce Dunn

Self-Esteem Rising Society \$5,000 - \$9,999

Alpha Omega Charitable Foundation BBI Services Capitol Electric Corporation CD&R Foundation G. and M. Rufrano Katinas Family Fund

Empower Me Champions \$1,000 - \$4,999

Melissa Aucone The Betsch Family Elizabeth Centeno Chubb Charitable Citizens Bank Charles Cocuzza Kerry Connolly Geralyn Corcoran John Corcoran Marc DiCarlo **Donnelly Mechanical** Sharon Fressle Garden City Orthodontics, LLC Giuffre Law Offices Green Isle Daniel Hannon and Associates H2 Pharmacy Corporation The Harrison JNJ Pharmacy Corporation **Bradley Katinas** The Kelly Family

Maspeth Federal Savings Men on the Move O'Shea Movers Brandon Raymar Margot Stamateris Nassau Steel, LLC Joseph and Anthony Perrone Lynn Pombonyo Jeanine and Claude Sherman Standard Evaluation Services Top Care Pharmacy Corporation Rose Tsoupros Vanguard Charitable Joseph and Rosemarie Vecchio Gregory and Basia Wood

Beautiful Me Family \$500 - \$999

ARD Appraisals Karen Baccari Bethlehem Central School District Blackbaud Giving Fund Renee and Tom Boland

Frank Ciotta and Associates Terence and Maureen Coppinger Floral Park Fire Department Cynthia and Michael Hrubes Goodman-Marks Associates. Inc. Doug and Una Hayden **Highland Appraisals HK Hospitality** JKT Service, Inc. Kick Start Soccer The Lavin Family Elizabeth Munro Rick and Michelle O'Shea John M. Pelletiere Len and Lynne Pelletiere Peter Previti R.D. Geronimo **Ridgewood Savings Bank** Donna Stefanizzi **Trinity Restaurant** The Well Seasoned Chef

Confidence Club \$100 - \$499

Sally Aisner Fleanor Albano Shawn Ambrose Christopher Anskat Benjamin Azizo Kathy Bailey Eileen Barbera Barret Club Betsy Mak Appraisal Group John Biordi Alison Bloom Maggie Boland Deirdre Bonini Steve and Nancy Boutis Rita Bradley Karen Brandon Suzanne Calcagno Allison Cannon Carol Caparosa Alyson Capolarello Sharon Carley

Jessica Ceglowski Gerard Charbonnbeau James Colasanto Tara Coleman Christine Colgan and Mark Reisig **Commercial Risk Services** Virginia Connolly Colleen Constantino Des Costello Stacey Curry Tricia Dean Kerrie DeLuca Geraldine DeBari Kathleen Doerrie CJ Doherty Erin Dolan-Dame **Double Impact** Jeannine Driscoll Sean Duffy Timothy Eyring J. Fallon's Tap Room Soni Fashner Sherry Feldman Julia Ferrante

Sally Finkelstein Floral Park Knights of Columbus Floral Park Women's Club Joel Forbes Forever Dancing, LLC **Robert Franks** Patricia Fruda Lisa Funaro Nicole Garber Erin Garrity Maura Garrity Matthew Gately Laura Geffen Michael Genovese Georgewood Florist Deana Giancarlo Girl Scout Troop 3243 Carol and Patrick Gorman **GPS Valuation Services** Margaret Greeley Jean Gribbons Denise Grossman Jackie Guilbeault Janet Halecky

Gerard Hance Michael Hance Peter Hance Warren Hance Jean and Chris Hill Katherine Hoey Jamie Howard Jack Duggan's Pub Kathleen Johnson Junior Women's Club of Bellerose William Kalberer Noreen Kasper John and Claire Katinas Christing Kingsley Tom Kubler Amanda Lawrence Laura Loftus Carolina Luke Jennifer Malherb **Kimberly Malin** Ginamarie Mauro Peg and Frank McCaffrey Kathleen McInerney-Charny Sheila and Mike McKeough

Jacqueline McKeown Evans Amy McPherson Craig McQuade Jen McVey John Melecio Terry Miccio **Millenium Valuations** Ruth Mirbach Peter and Rita Mulhall Camille Murphy Paul and Lori Ann Murphy Edward and Donna Murray Kerrie Murray Denise Naya Neglia Appraisals Maryann Negro Marie Nelson Oaktree courtesy of CyberGrants Andrew and Nicole O'Boyle Mary Ann O'Boyle Kerry O'Hagan Maura O'Neill Tara O'Rourke Colleen Quail-Carboine

The Pat Agresti Foundation, Inc. Joann Pelletiere Claudia Peltzman Aileen Power Loretta Rederscheid Tara Reed The Reichert Family Mark Reilly Tricia Robinson Patricia Roche Anthony Santoro Carol and Tom Saville Michael Saville Vivian Schneider Maryann Serendi Christy Shaw Mary Sheehan St. Clare Church Artie Scheer Meats and Fish Maureen Smith Michael Spagnoli Sterling National Bank

Cheryl Stibrany Swing the Teapot TisBest Philanthropy Fran Trapini The Tuffy Family Tulip Bagels Uptown Taco Van Buren Catherine Wall Rosemarie Wagner Mary Lou Winters Micheline Winters Kathie Wysockie Katrina Zendrian Marco Zeppieri

Thank you for your continued generosity. We can't do what we do without you!





LEARN MORE AT: SELFESTEEMRISING.ORG

The Hance Family Foundation is a certified 501 (c)(3) P.O. Box 20795 Floral Park, NY 11002 (516) 688-0055

info@selfesteemrising.org

©2021 Hance Family Foundation. All Rights Reserved